

# BYOzzzz: Focusing on the Unsolved Challenges of Mobility, An Industry Perspective

Kit Colbert  
CTO, End-User Computing



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# VMware: Addressing the Market From Data Center to Device



## End-User Computing

Desktop

Mobile

Content

Workspace Services

## Software-Defined Data Center

Management & Automation

Compute  
Storage  
Networking

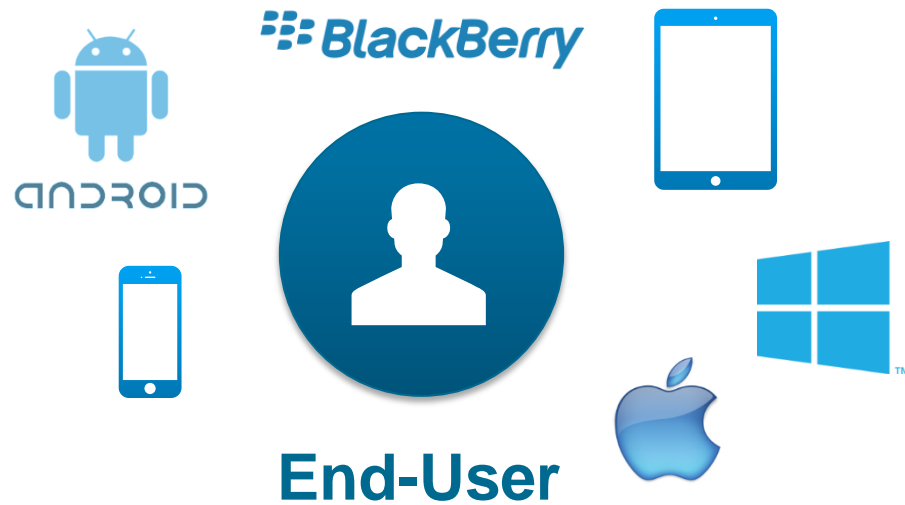


Virtualized  
Infrastructure

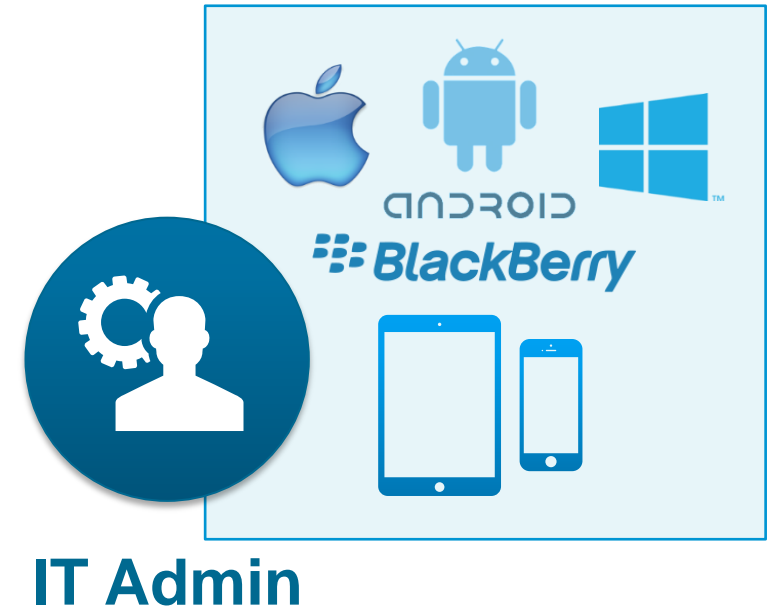


Hybrid Cloud  
Computing

# What Do They Want?



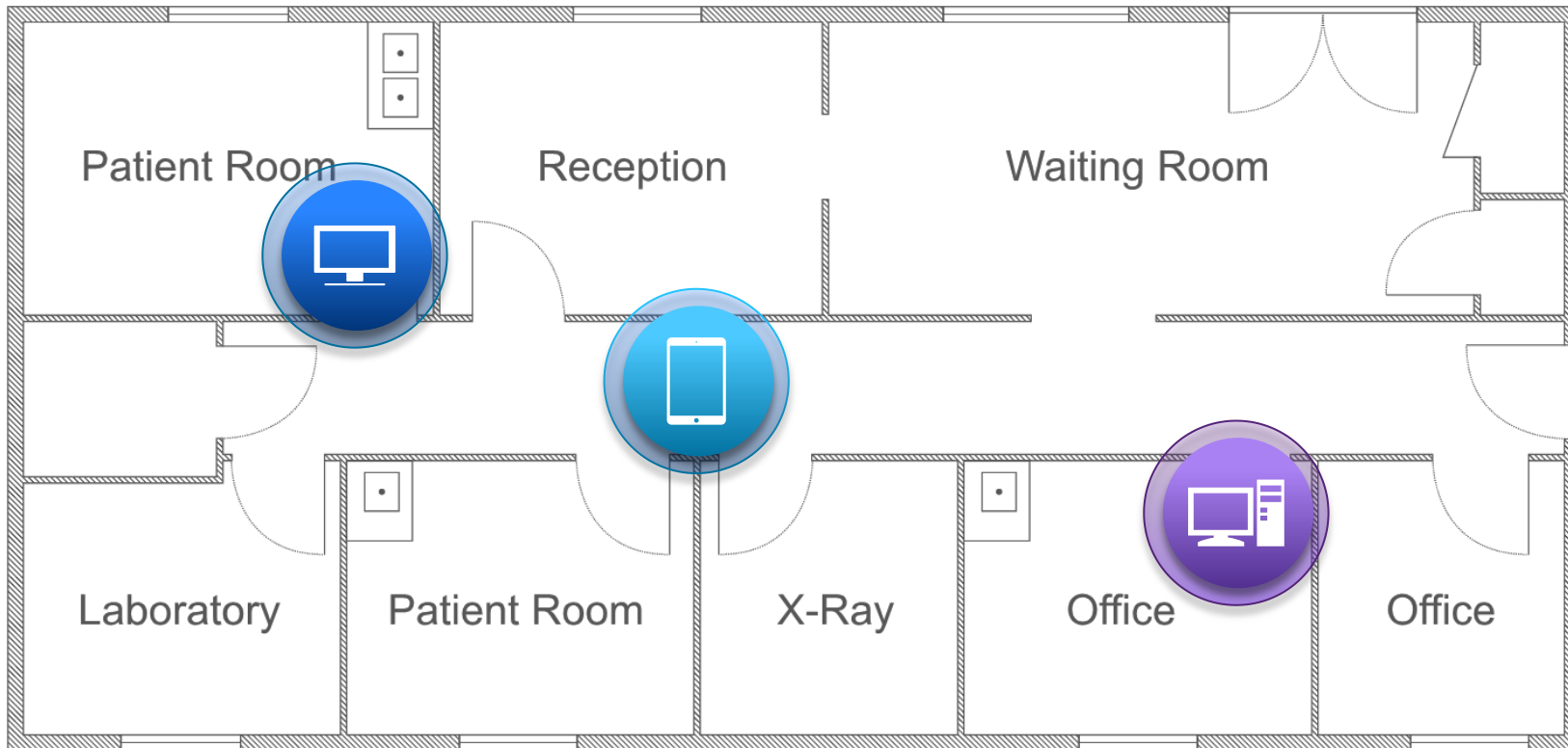
**Goal:** Flexibility of devices, ability to switch between devices seamlessly without compromise.

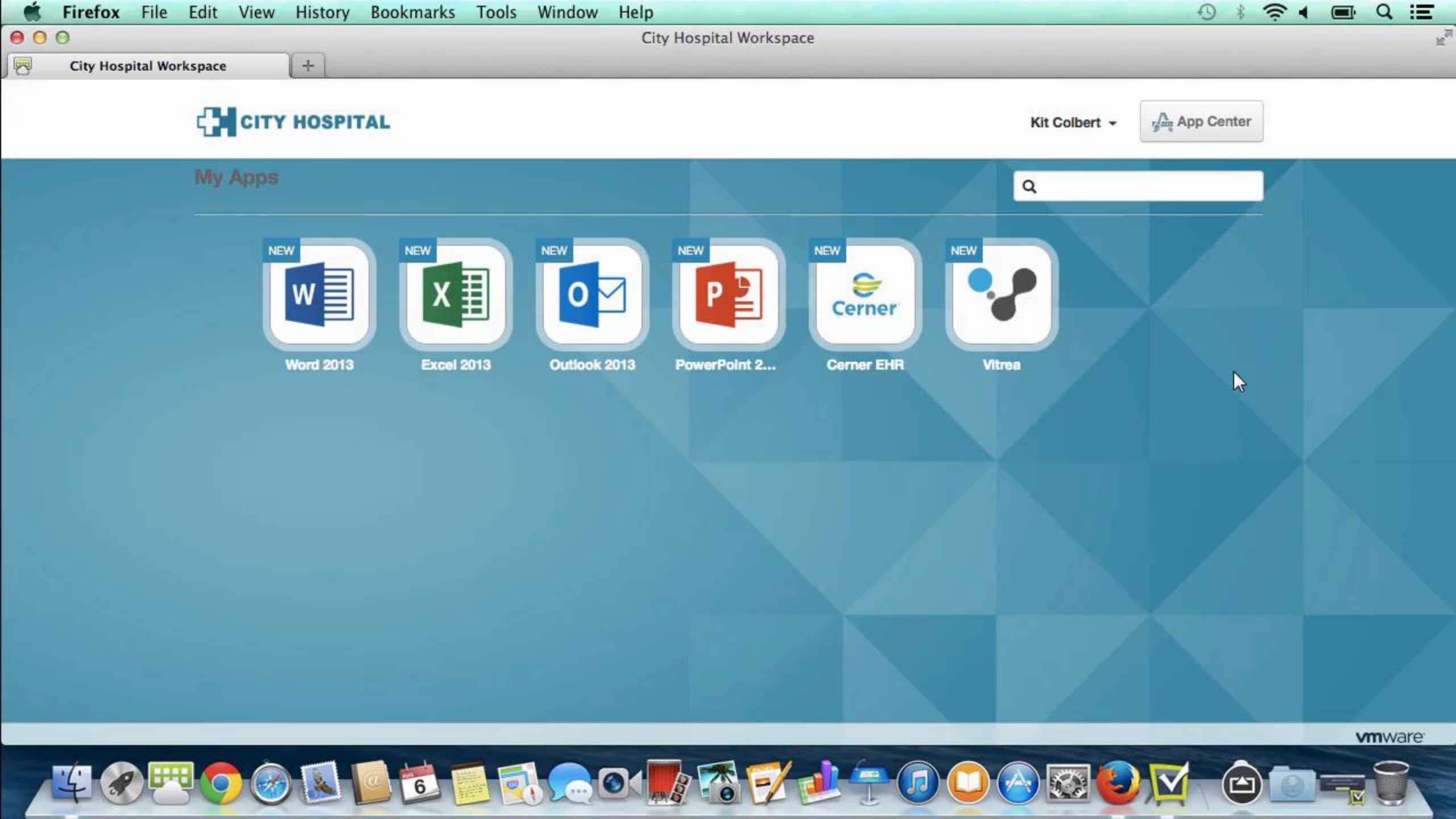


**Goal:** Simplified and unified management across all devices



## CITY HOSPITAL









AirWatch



App Catalog



AirWatch SCL



AWInbox



AWBrowser



VMware View



EMR Unwired



Assess Health



Ganto



Vitrea



Powerpoint 2013



Word 2013



Excel 2013



Outlook 2013



Messages



Mail



Safari



Music



AirWatch



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VMware View



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Assess Health



Ganto



Vitrea



Powerpoint 2013



Word 2013



Excel 2013



Outlook 2013



Messages



Mail



Safari



Music





Visual Analysis Batch



Segment Anatomy

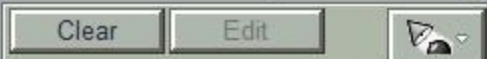


AutoBone Remove Fragments

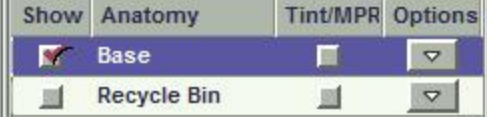


Base Color Vessels Only MIP SemiTransp...

Anatomy



Show Anatomy Tint/MPR Options



Vessel Analysis

Vessel Probe

Study Directory Gallery Viewer Report Review Help

COW Lt Aneurysm TOSH64 Age:76 01 Jan 2005 10:59:38

CT Carotid COW

Sagittal

2 cm

Vitre@

Zoom:152%

No Filter

W/L:820/250

MIP 0.5

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Volume Render

S I A P L R O

2 cm

Vitre@

Zoom:204%

No Filter

W/L:125/175

Segmented

VR: All

MIP 0.5

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Axial

2 cm

Vitre@

Zoom:152%

No Filter

W/L:820/250

#282

MIP 0.5

Crosshair: 333 HU (-3.7, -87.5, -441.4)

VITAL







Visual Analysis Batch



Segment Anatomy

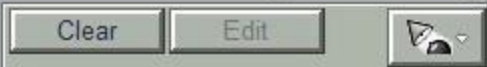


AutoBone Remove Fragments

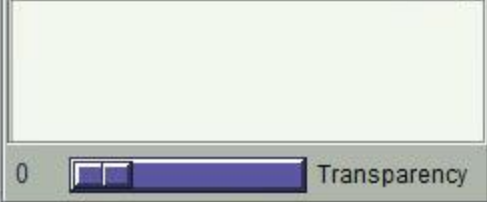
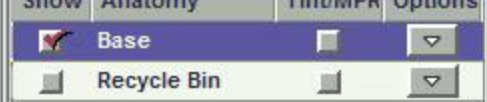


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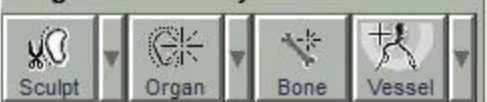




Visual Analysis Batch



Segment Anatomy

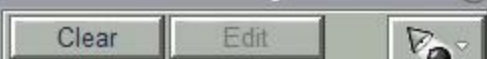


AutoBone Remove Fragments



Base Color Vessels Only MIP SemiTransp...

Anatomy



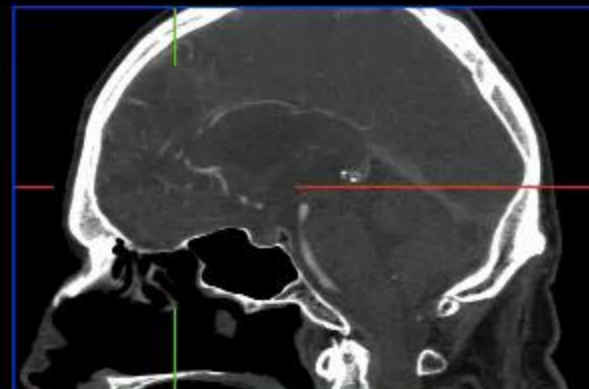
Transparency

Vessel Analysis

Study Directory Gallery Viewer Report Review Help

COW Lt Aneurysm TOSH64 Age:76 01 Jan 2005 10:59:38

S



A } P  
kVP:120  
mA:300  
msec:500  
mAs:150  
Krn:FC11  
Thk:0.5 mm  
Aquilion

2 cm  
Vitrea®  
Zoom:152%  
No Filter  
W/L:820/250  
Sagittal

MIP 0.5

COW Lt Aneurysm TOSH64 Age:76 01 Jan 2005 10:59:38

S




L  
kVP:120  
mA:300  
msec:500  
mAs:150  
Krn:FC11  
Thk:0.5 mm  
Aquilion  
Orient: 25°, 7°, 1.9°

Vitrea®  
Zoom:269%  
No Filter  
W/L:125/175  
Segmented  
VR: All

Volume Render S I A P L R O

COW Lt Aneurysm TOSH64 Age:76 01 Jan 2005 10:59:38

S



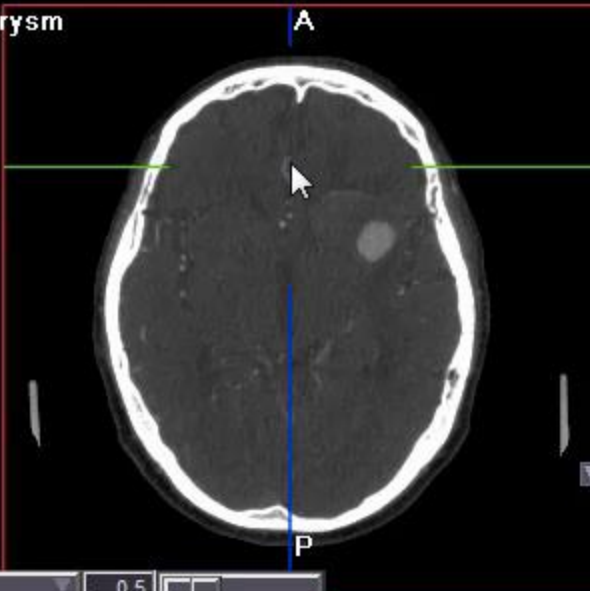
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kVP:120  
mA:300  
msec:500  
mAs:150  
Krn:FC11  
Thk:0.5 mm  
Aquilion

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Coronal

MIP 0.5

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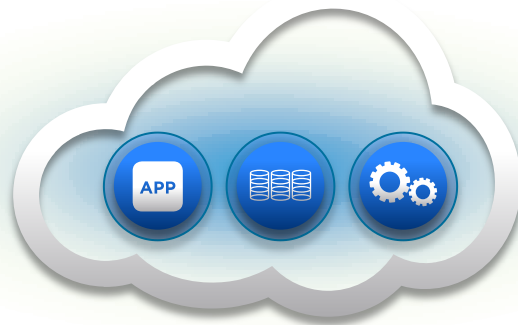
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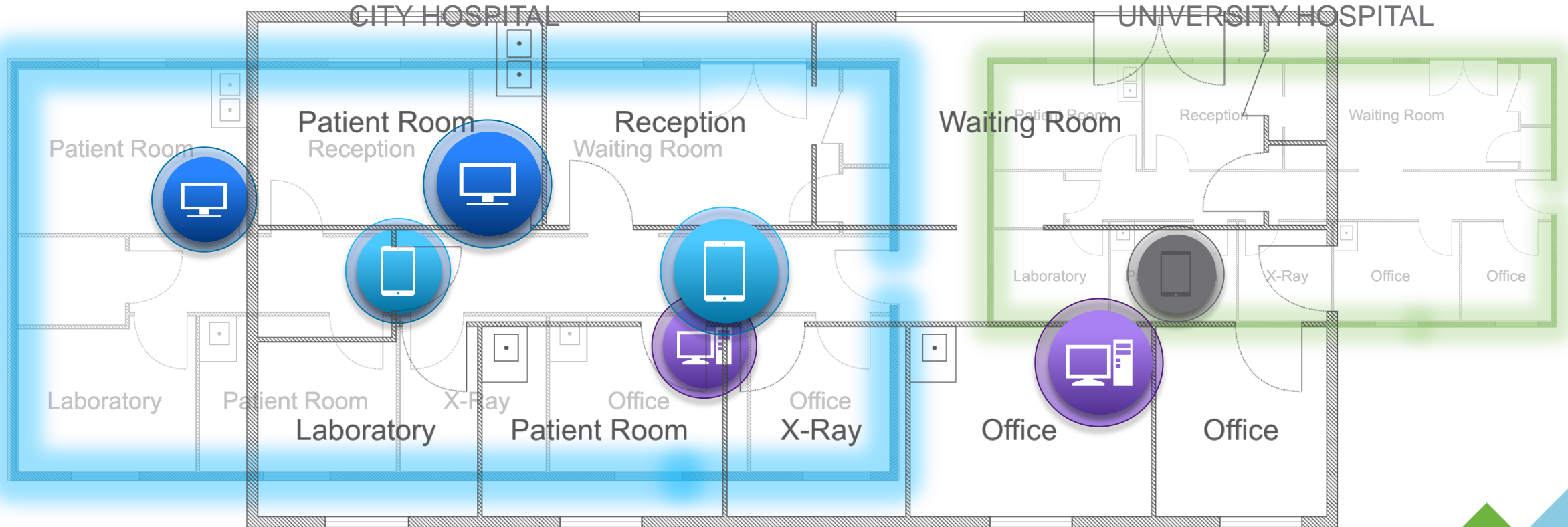
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#282  
Axial

MIP 0.5



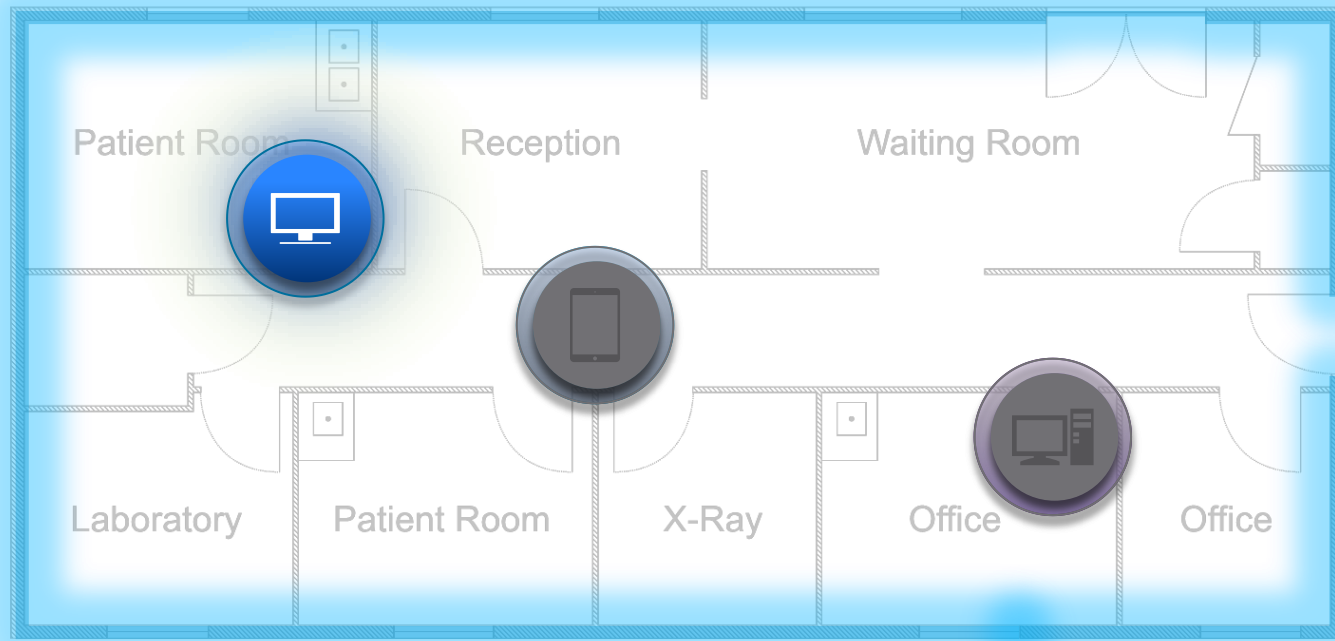
## CITY HOSPITAL



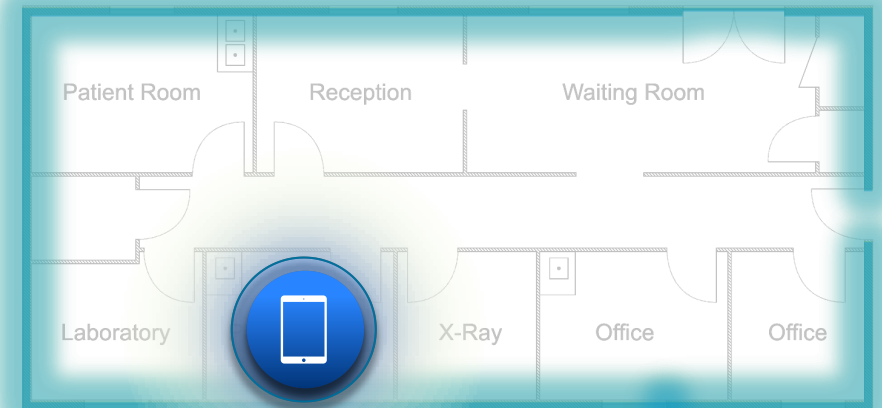




## CITY HOSPITAL



## UNIVERSITY HOSPITAL





AirWatch



App Catalog



AWInbox



AWBrowser



Outlook 2013



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Messages



Mail



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App Catalog



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Safari

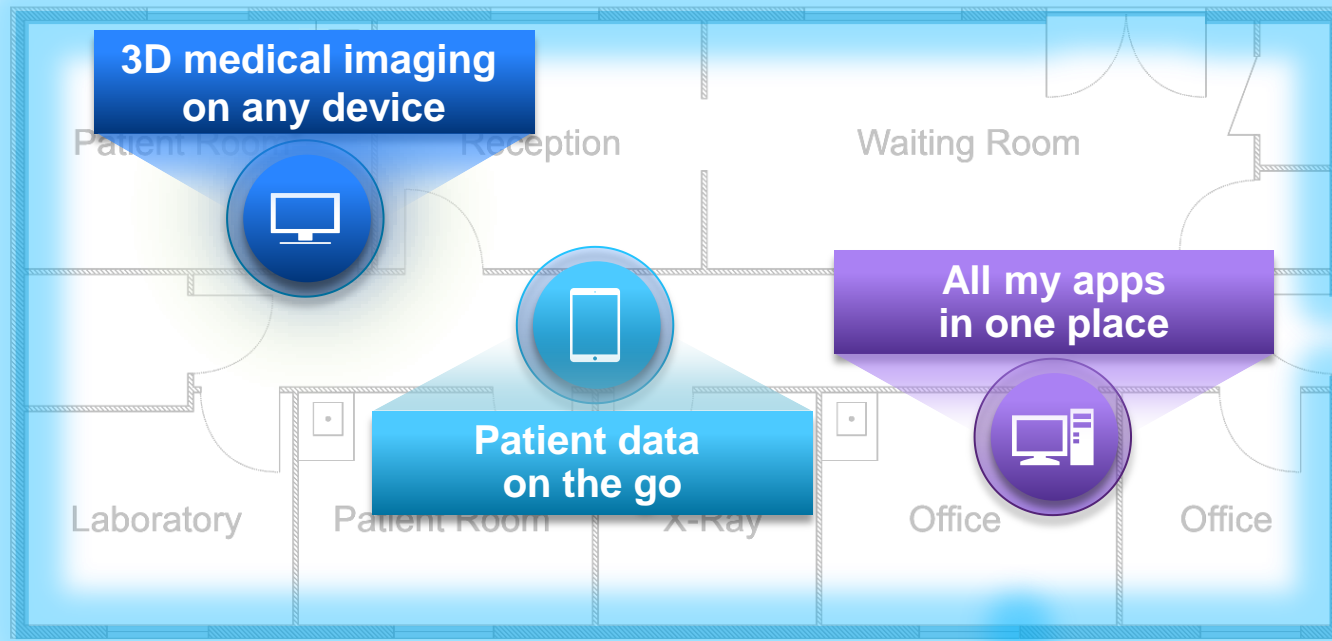


Music

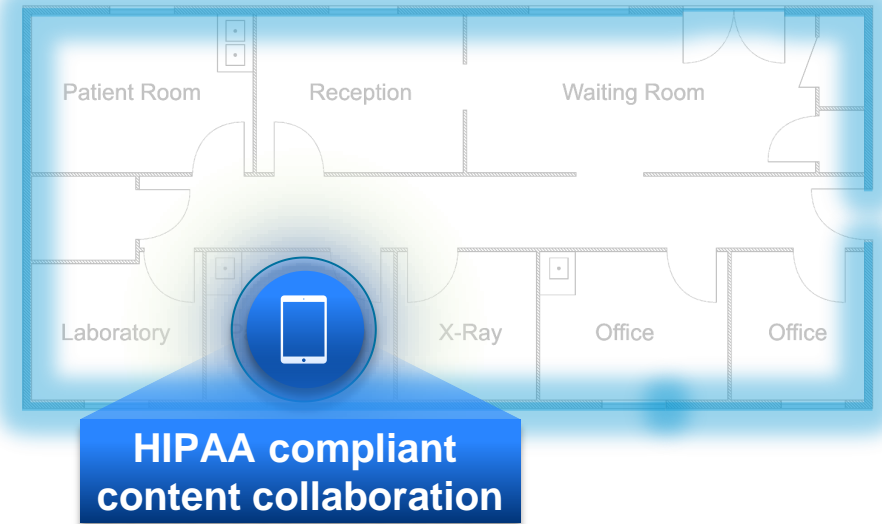





## CITY HOSPITAL



## UNIVERSITY HOSPITAL



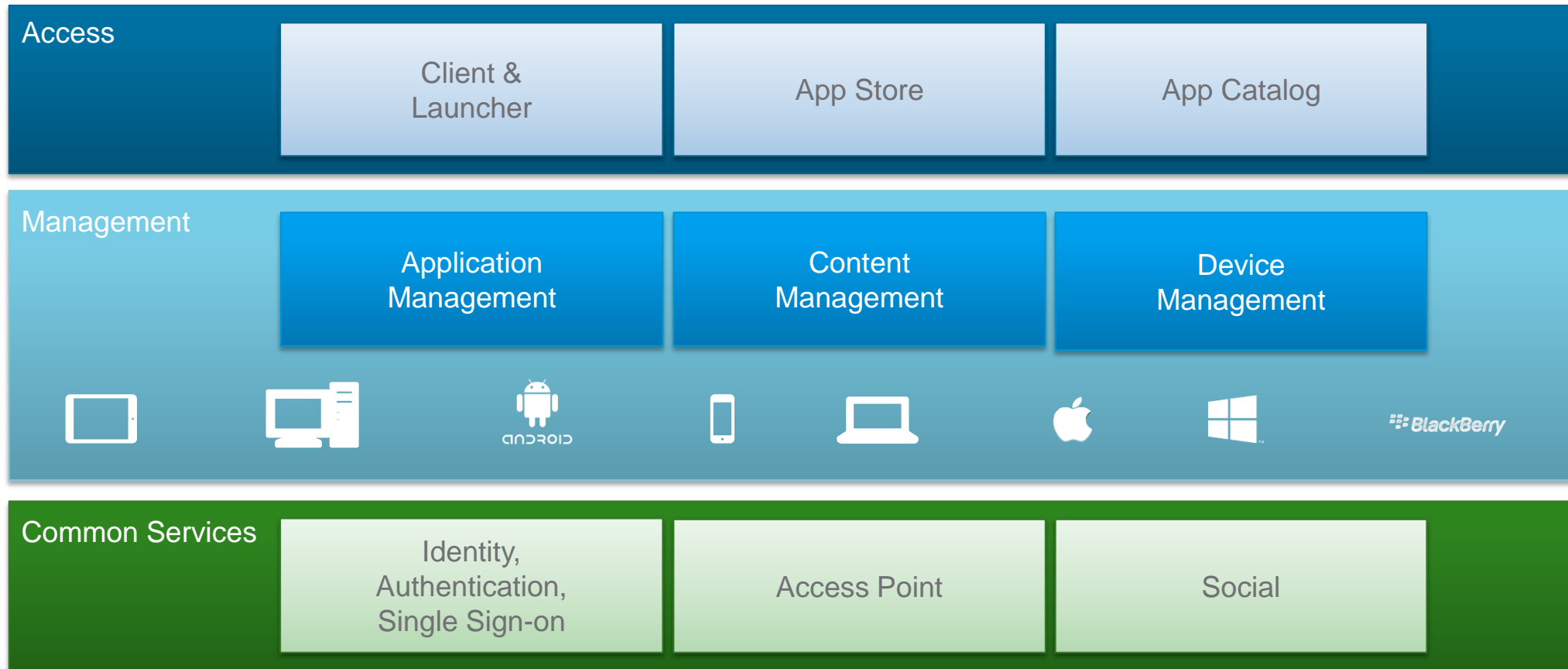


The diagram illustrates a Mobile Cloud Architecture. At the top, a large blue cloud contains the text 'Mobile Cloud Architecture'. Above the cloud are three circular icons: 'APP', a database symbol, and a gear symbol. Below the cloud is a horizontal bar with the text 'Define Centrally, Implement Locally'. Five lines connect this bar to various device icons at the bottom: a server, a desktop monitor, a laptop, two smartphones, and a car.

# Mobile Cloud Architecture

**Define Centrally, Implement Locally**

# Where We are Headed – The Virtual Workspace





# Unsolved Problems with Mobility



Security



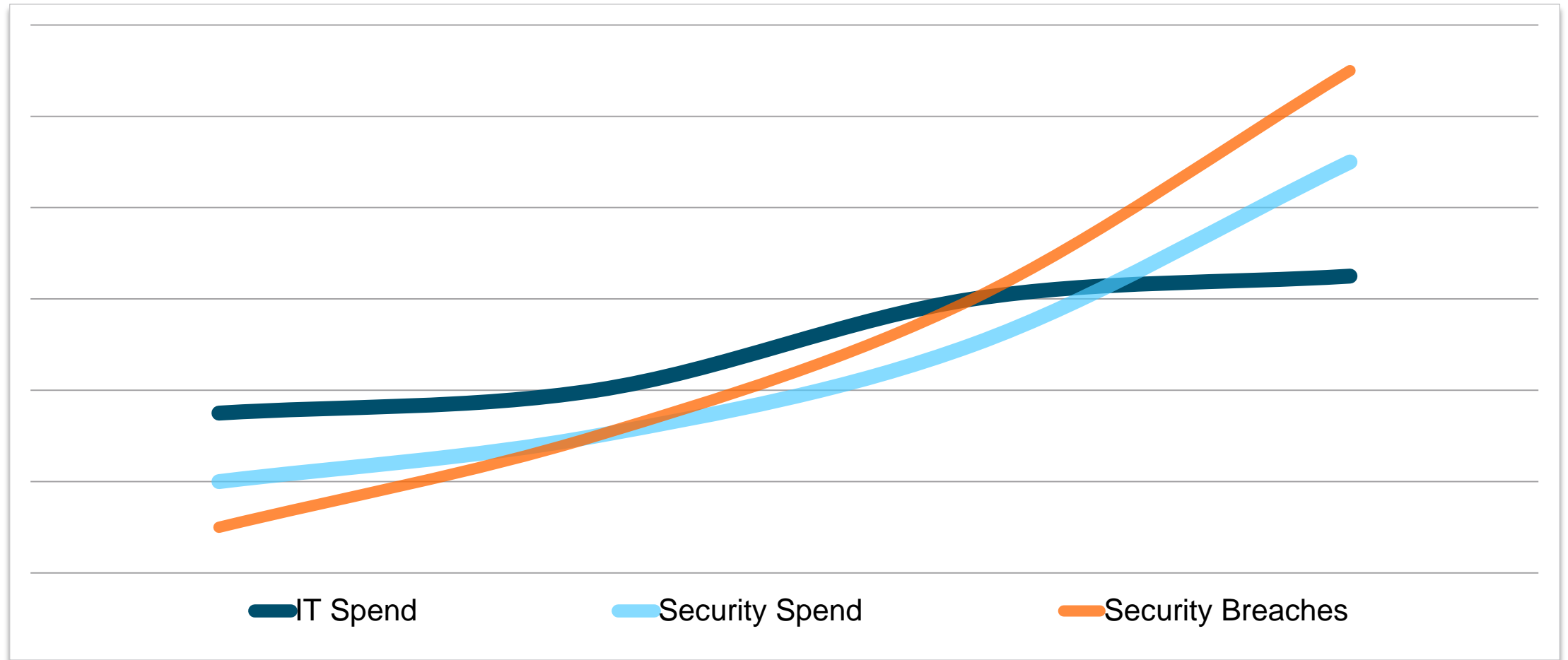
Context



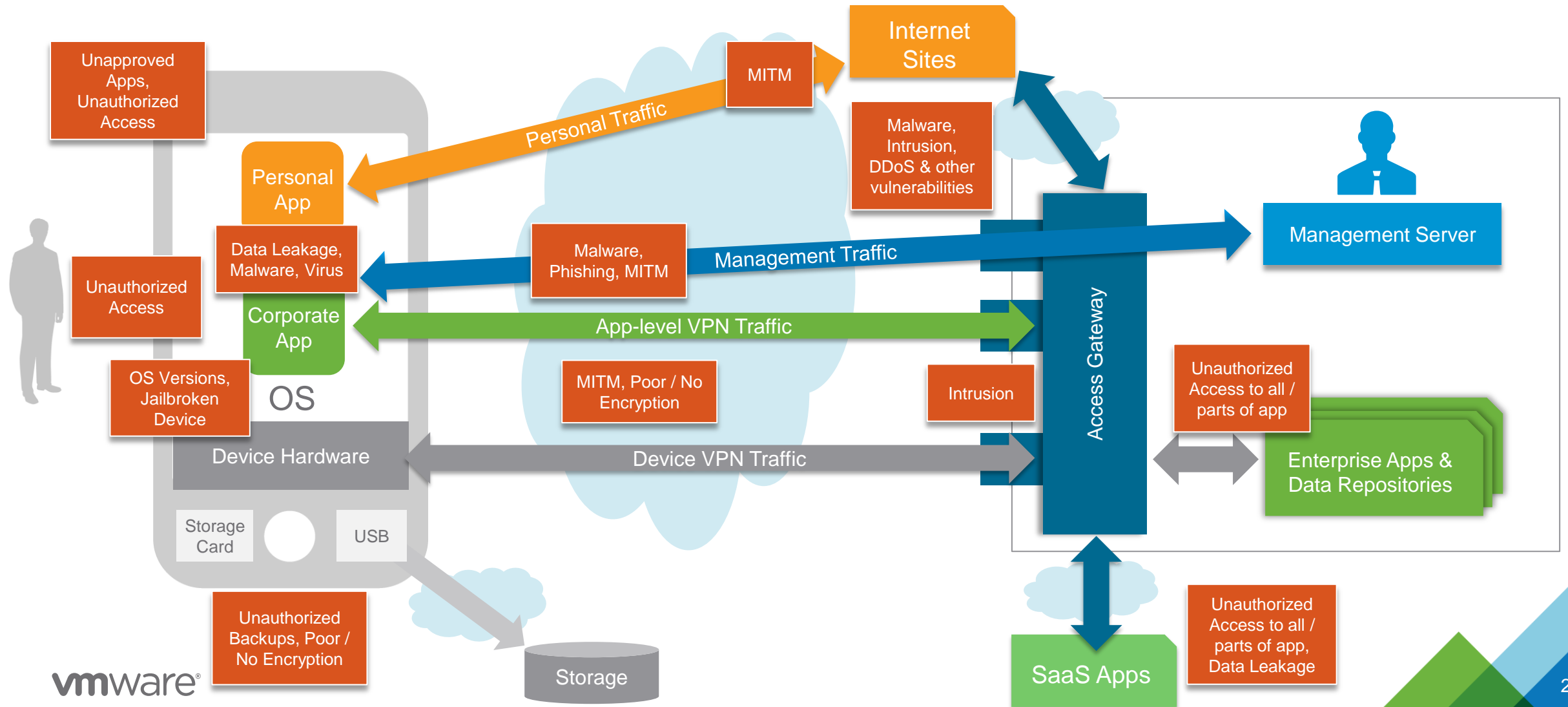
Internet of Things

# A Picture of Diminishing Returns

The Only Thing Outpacing Security Spend... Is Security Losses

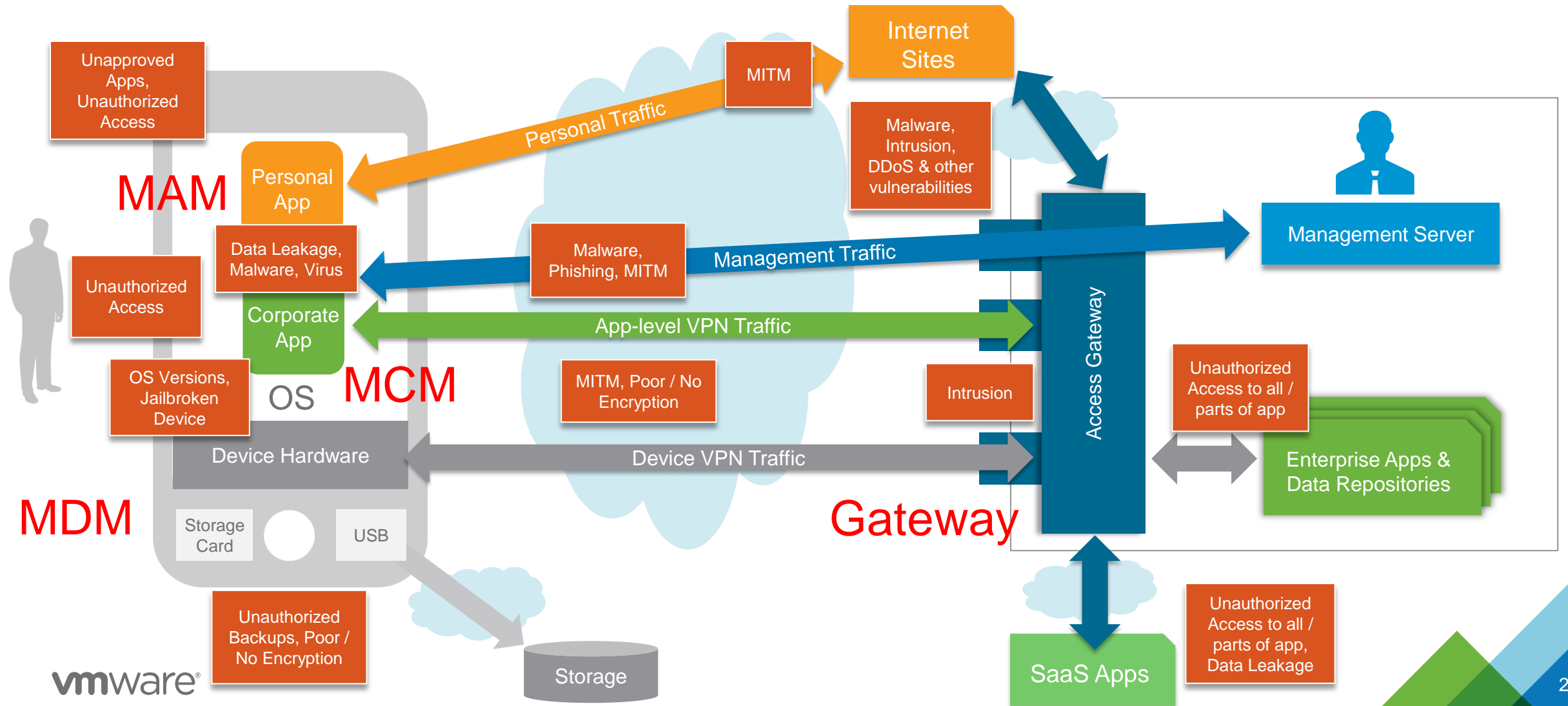


# Many Aspects of Enterprise Mobility Security

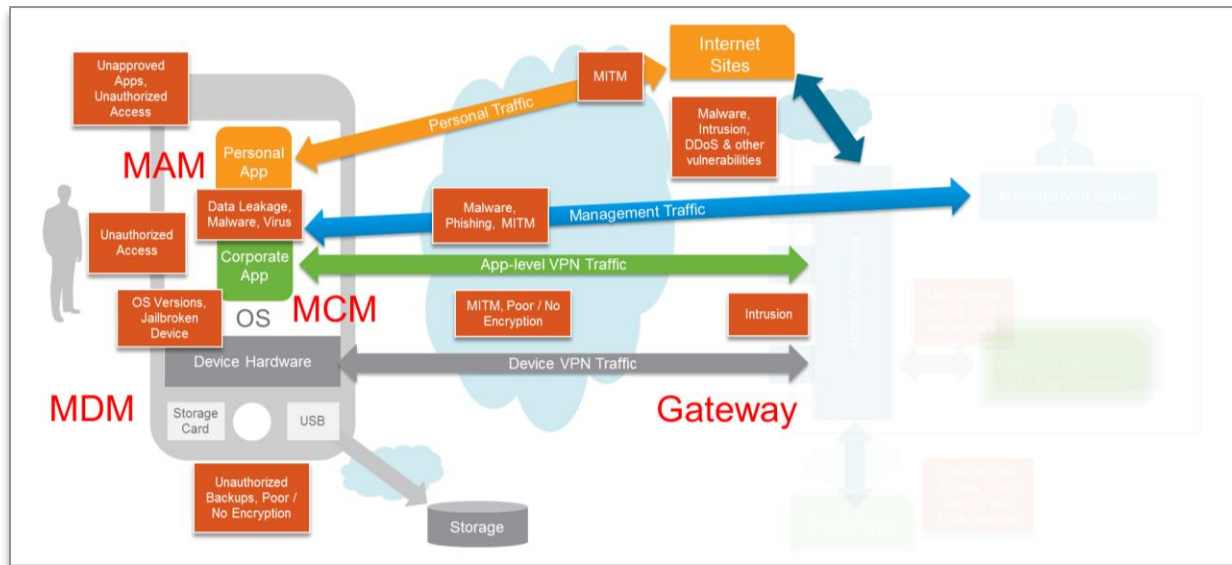




# Security Outside the Firewall



# Open Problems with Security Outside the Firewall

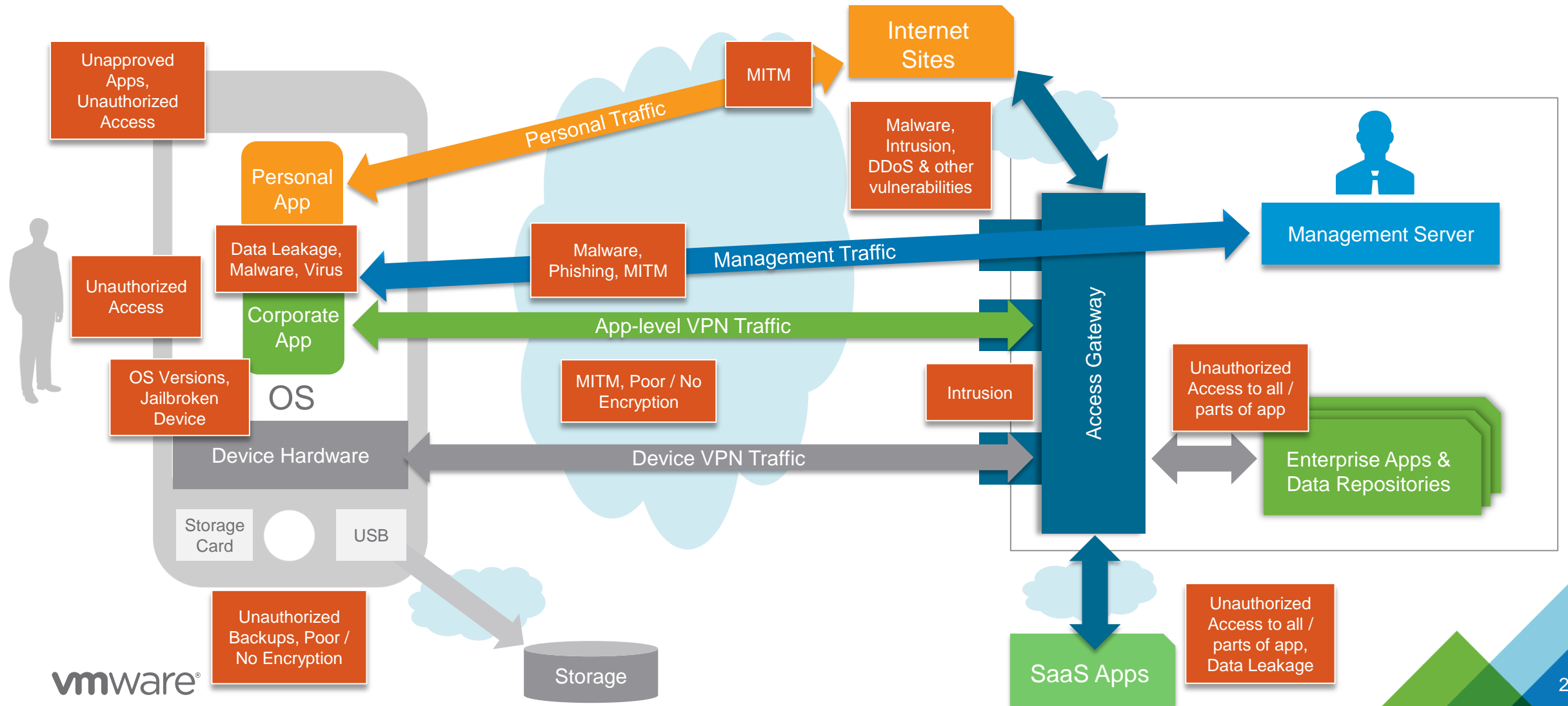


Are there other layers for enforcing app and data security?

How can IT balance security with ease of use?

Can we take risk-based approaches?

# Security of the App: App Scanning/Behavior Analysis





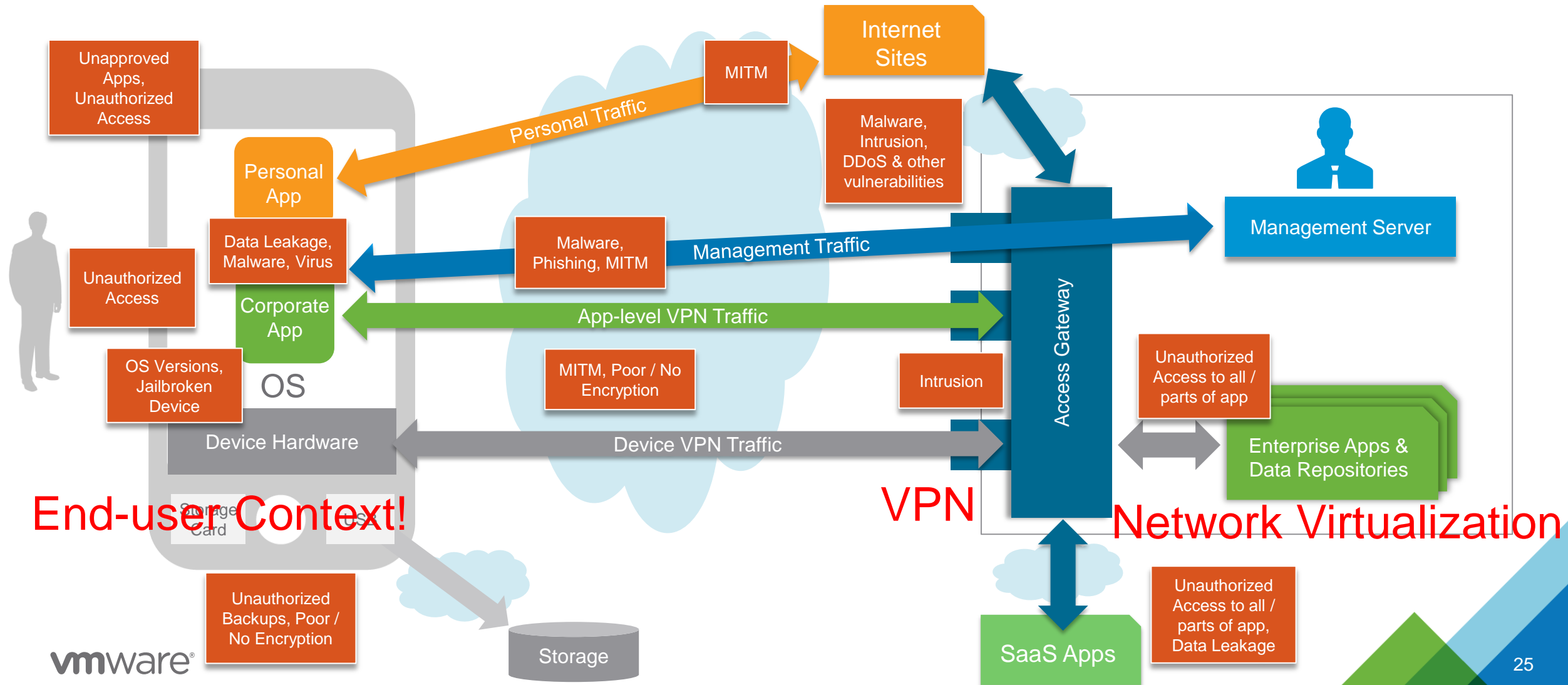
## Open Problems with App Scanning

What is the right way to characterize app behavior?

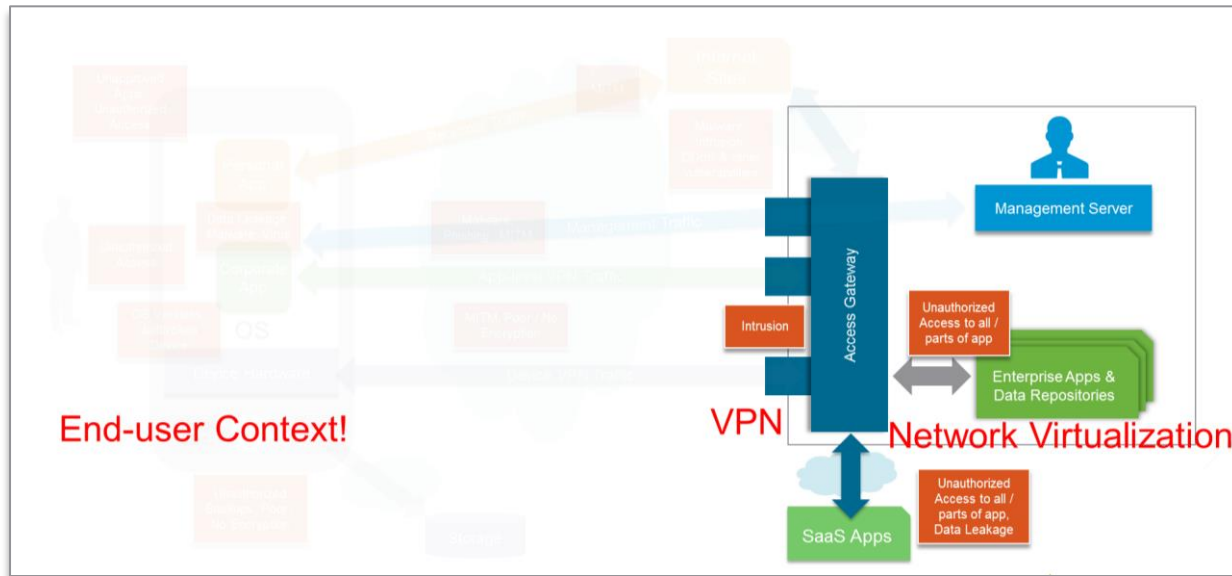
How generic can these behavioral algorithms be?

Is app scanning even the right approach?

# Security Inside the Firewall



# Open Problems with Security Inside the Firewall

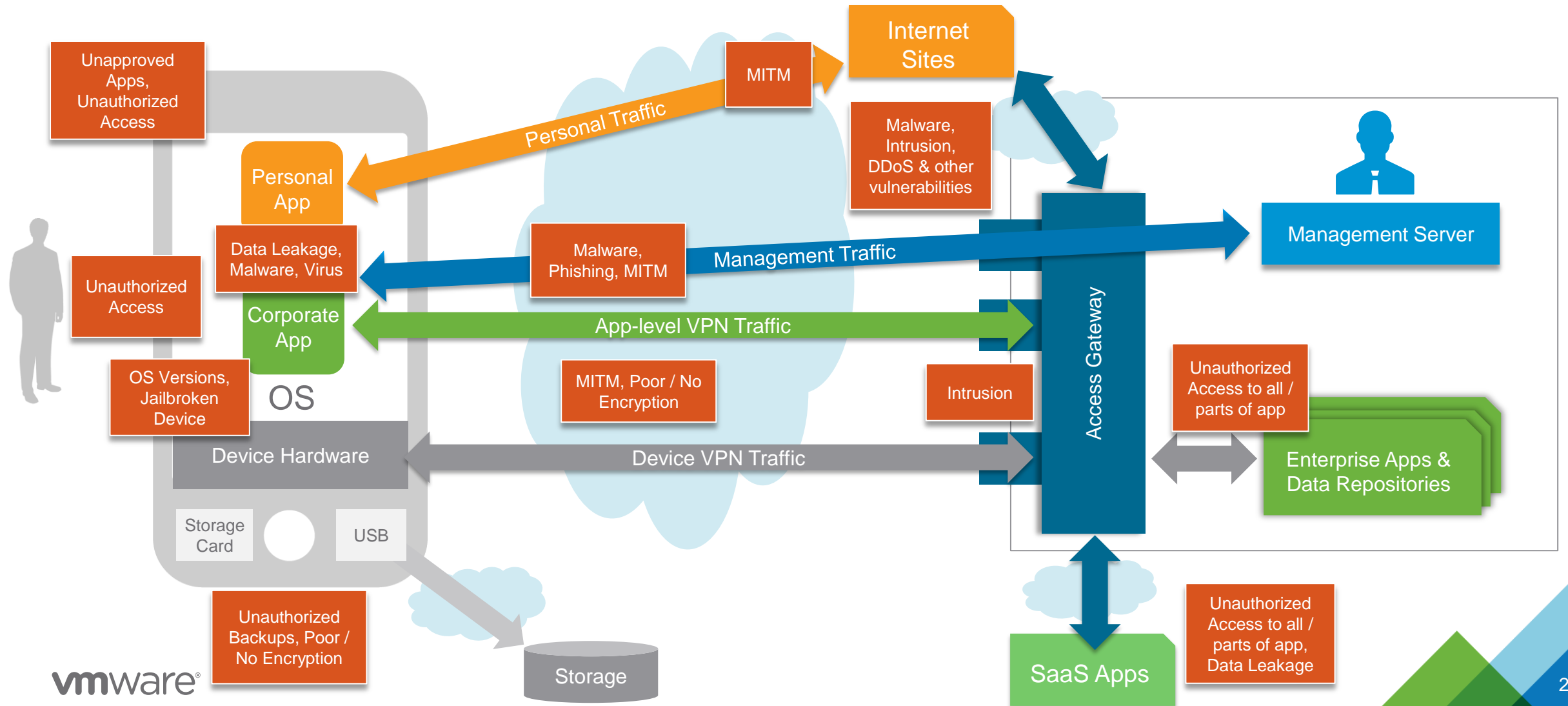


How we can automate the creation of micro-tunnels to segment traffic?

Can we detect suspicious activity based on behavior analysis?

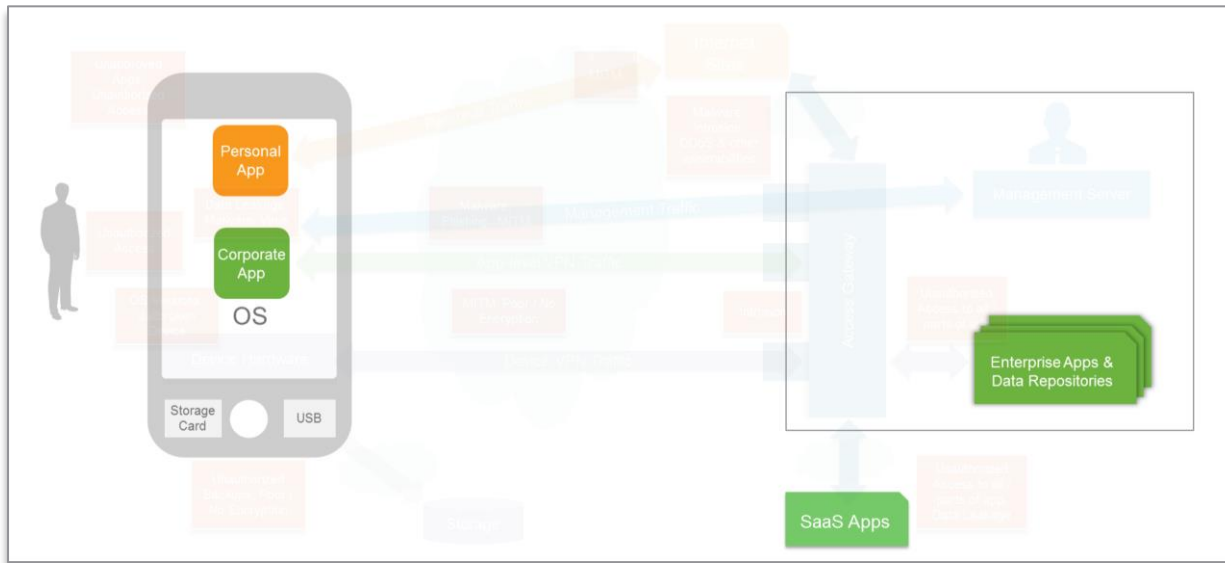
Can we transparently modify app behavior based on risk/threat?

# Securing the Data Itself





# Open Problems with Securing the Data Itself



How do we automatically identify important content that shouldn't be leaking?

Is the container or encryption route the better choice? Is there a 3<sup>rd</sup> option?

Can we enable *any* app to open or edit an encrypted document?

# Unsolved Problems with Mobility



Security



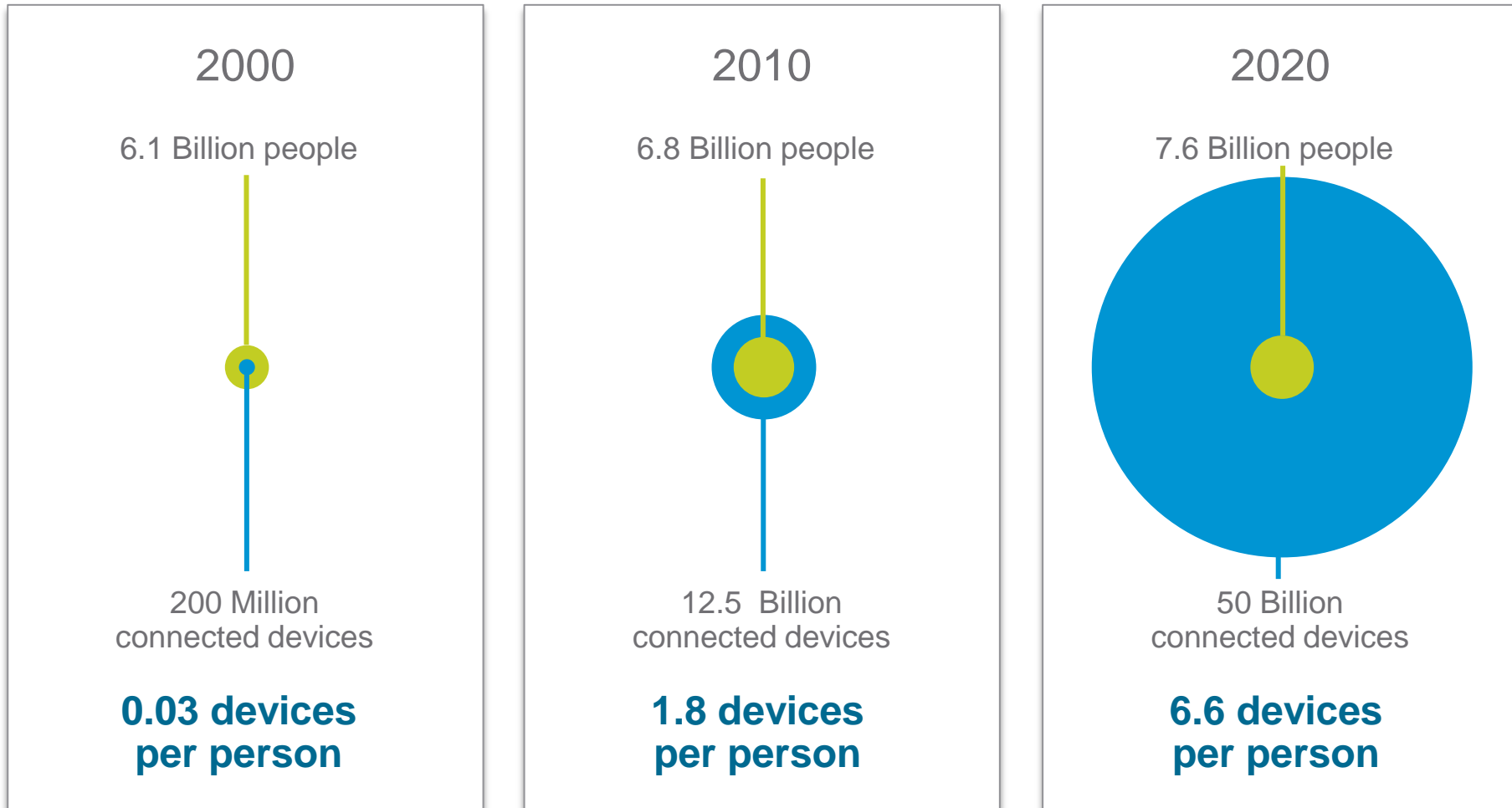
Context



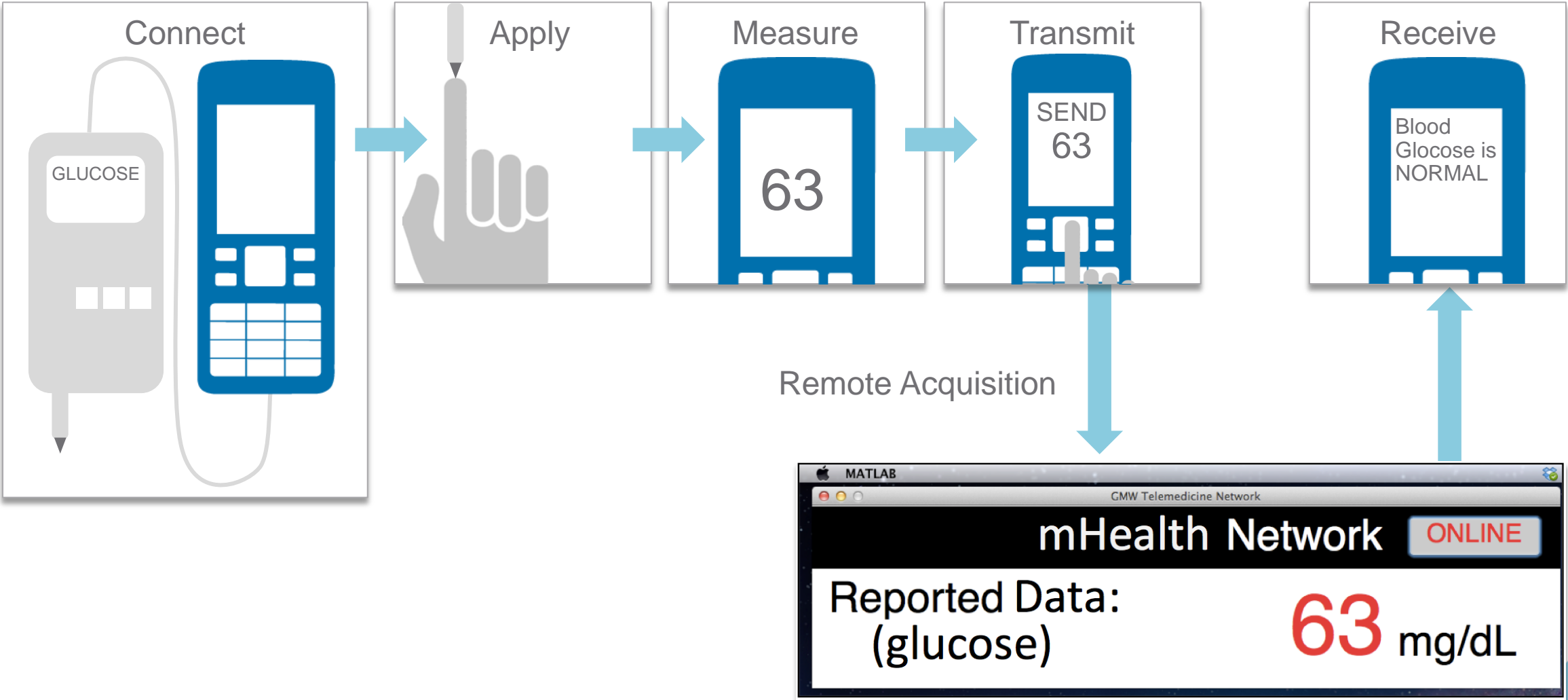
Internet of Things

# IoT Growth

Connected “Things” Exceeds, and Growing Much Faster Than, Number of People



# IoT Bettering Lives





# IoT Use Cases



## Healthcare

- Patients with non-life-threatening conditions can be monitored remotely/from home by medical staff
- Smart Asset ID & Tracking used across drug supply chain to prevent drug counterfeiting



## Industrial & Manufacturing

- Intelligent commercial aircrafts accurately predict which parts need replacement and when, and optimize inventories & maintenance schedules across entire fleet
- Smart manufacturing process respond quicker to changing customer demand, with self-organized logistics automatically optimizing production rates and inventories



## Electricity

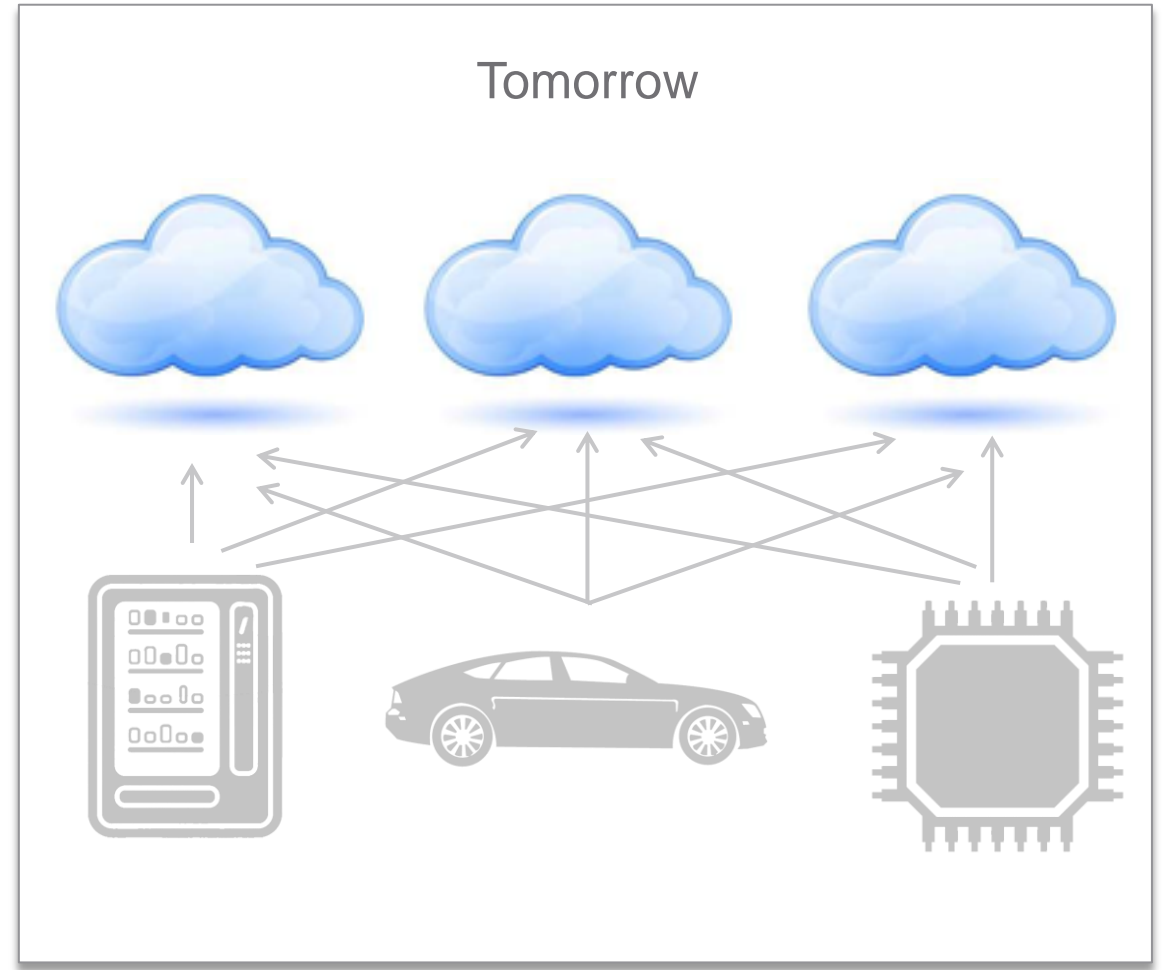
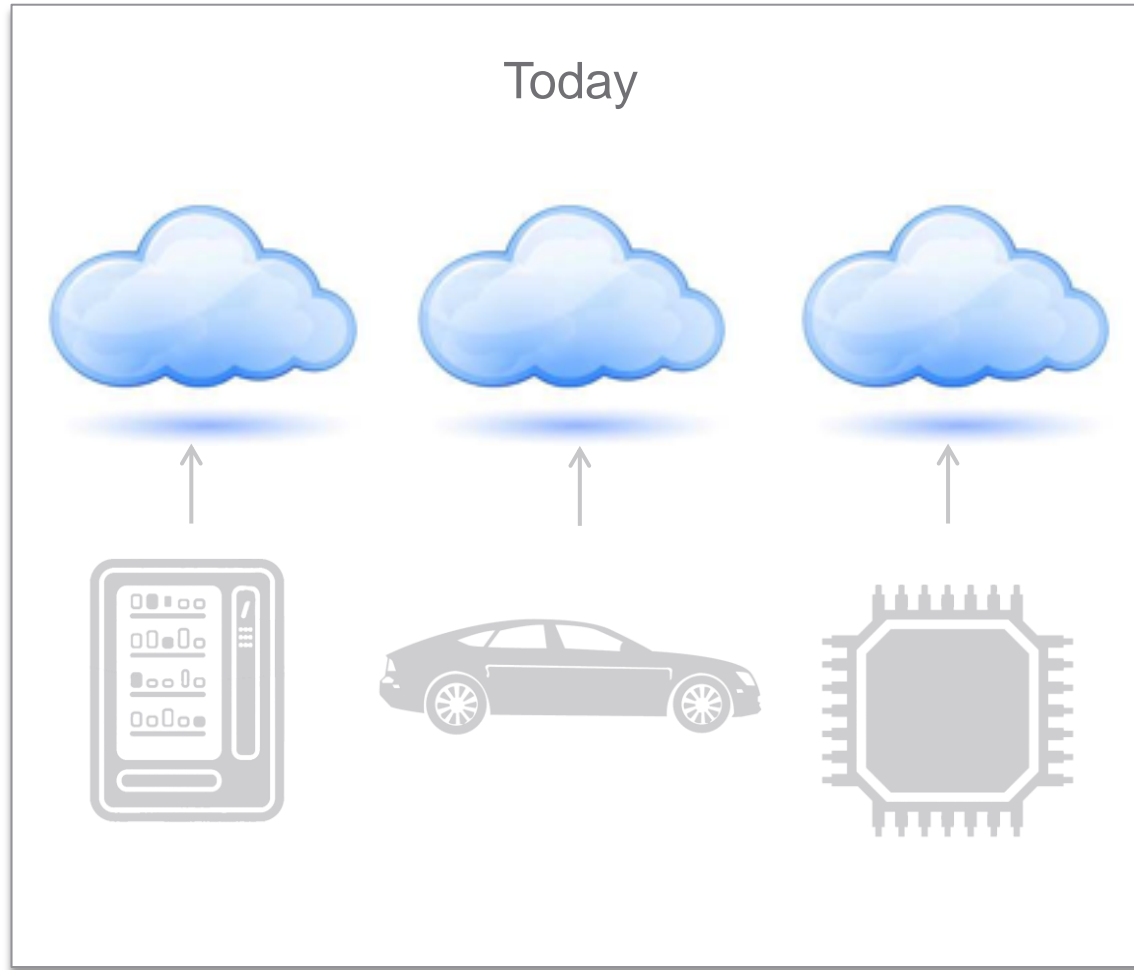
- Smart power generation & transmission grid analysis status updates and performance data for preemptive actions, reducing number and duration of outages
- Smart buildings and homes analyze real time arrival and usage data to turn on/off electric devices, reducing waste and impact of “energy vampires”



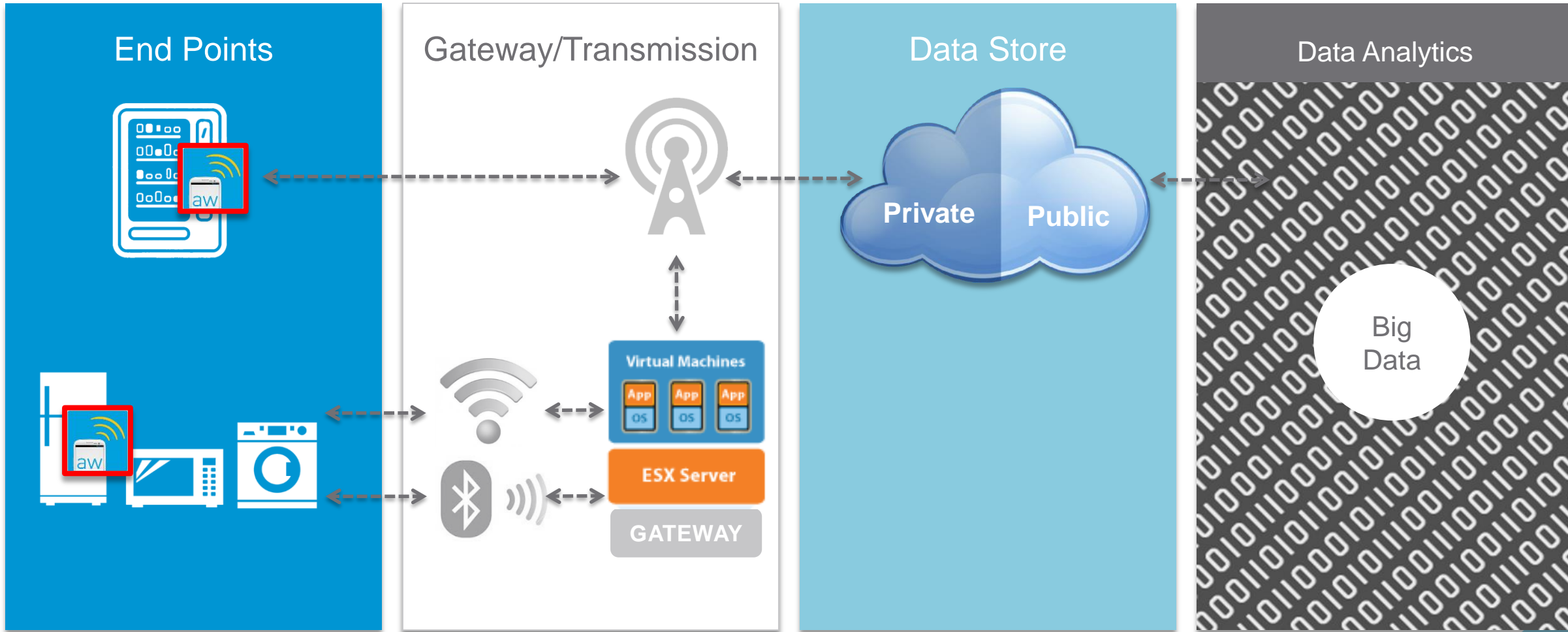
## Urban Infrastructure

- Smart traffic management uses city-wide visibility, smart signals, and traffic flow adjustments to help alleviate congestion and rapidly respond to incidents
- Smart grid aggregates data from metering devices

# Biggest Challenge for IoT – Lack of Standards

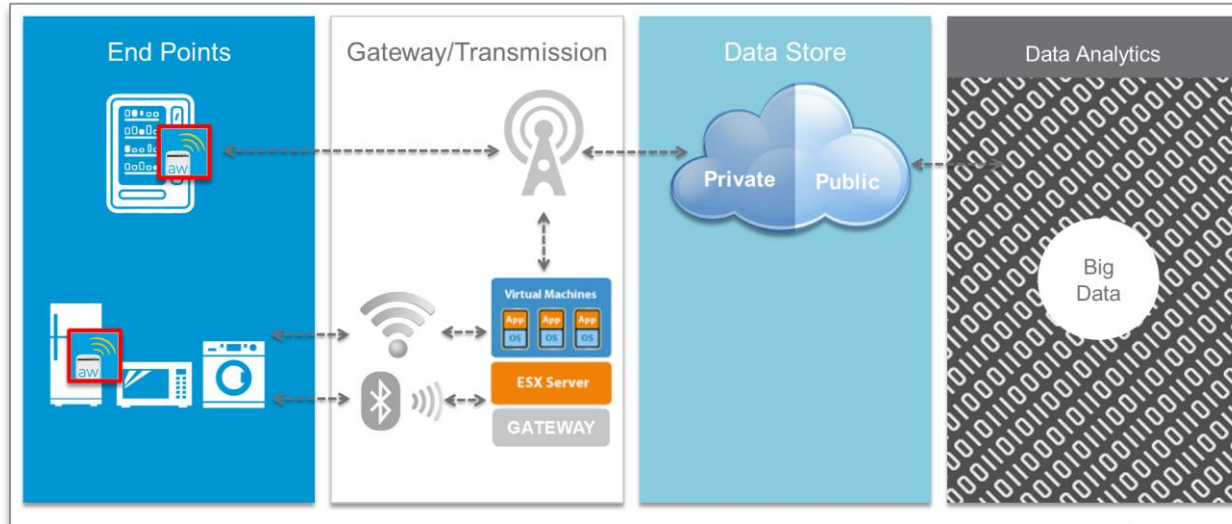


# End-to-End Integration: Eliminate Silos





# Open Problems with End-to-End Integration



How can we achieve common standards, APIs, and definitions for each area?

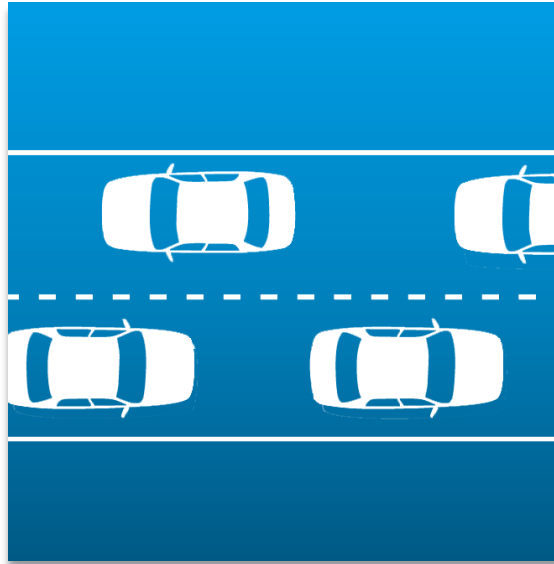
Is there a general approach, or does it need to be more specific, e.g. by industry vertical?

How can we handle the privacy implications of this always-on big data collection and analysis?

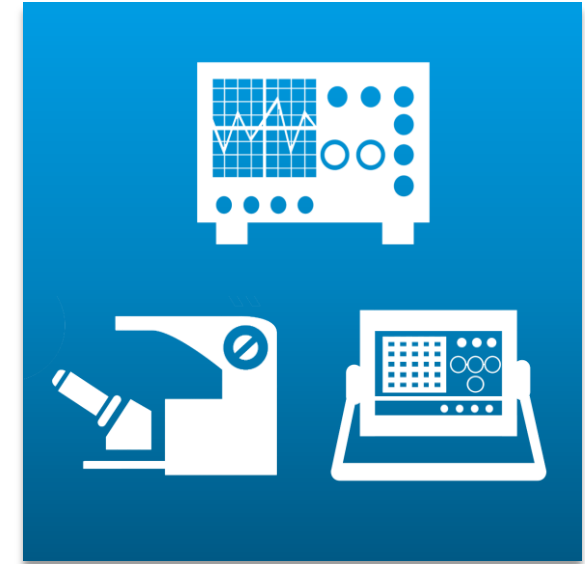
# M2M Integration: Connecting End Points Locally



On a factory floor

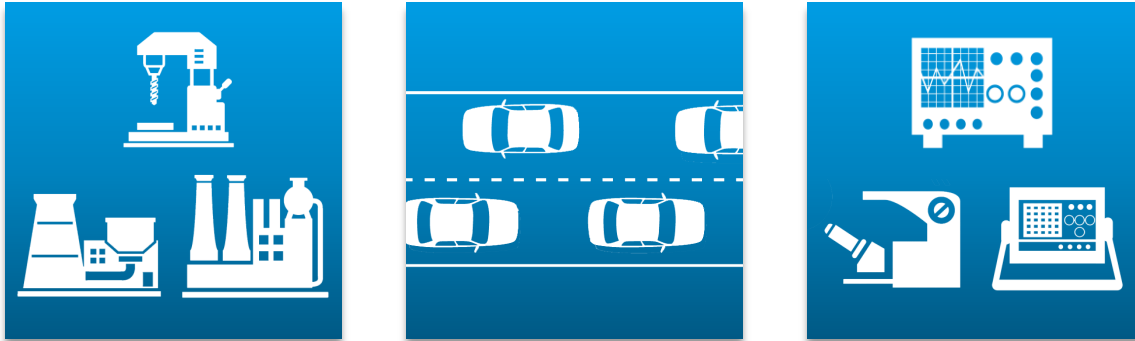


On a highway



In a hospital

# Open Problems with Local M2M Integration



How can we achieve common standards, APIs, and definitions for these interactions?

How do we establish trust between local devices?

How do we ensure the protection of data as it moves between devices?

# Shifting Landscape



Mobile/cloud architecture  
driving new and compelling architecture

Changing industries, and  
industries adapting rapidly

Many unsolved challenges  
around security, context, and  
Internet of Things



# How You Can Help



Security innovation from  
many different angles

New insights by analyzing all  
the data at our fingertips

Driving IoT standards at all levels

**Thank you!**